



## CISO Advisory Services

### EXPECTED OUTCOMES: VALUE TO YOU

- **Lower Cost** – While virtual CISO costs can vary based on your needs, on average they will cost 30% - 40% less than a traditional CISO annually and require none of the full-time staff benefits.
- **Staffing and Budget Flexibility** – Pay as you go for the hours and responsibilities you need. You might only need them while you're in between your previous CISO leaving and a new hire coming on.
- **Faster Onboarding** – With a virtual CISO, the onboarding costs and times are often far less. The virtual CISO may also require less training as they hold a greater amount of collective experience with various environments and programs.

Full-time, interim, or fractional **CISO services** to fit any need including: security strategies, and governance and compliance services.

The role of a CISO can be complex and varies based on the size of the organization, industry segment, compliance mandates, etc. Additionally, there is a shortage of experienced candidates to fill these roles and the rate of turnover is high. At an average annual compensation of over \$250,000, the cost of adding a full-time Chief Information Security Officer (CISO) can far exceed the budgets of many businesses. Some businesses do not require a full-time security leadership position. Others are seeking interim support as they replace a prior CISO that left their organization. And others are looking for a trusted advisor or support in an area that is new to them.

### THE GRADIENT CYBER SOLUTION

Introducing Gradient Cyber's CISO Advisory Services. Whatever your reason, Gradient Cyber has a robust CISO service to support your needs. Our CISO Advisory Services methodologies are focused on providing services focused on outcomes rather than simply placing a person to fulfill a role. We have multiple former CISOs available with varied skills and industry experience. In addition, we can provide support from other resources that have security strategy, execution, and leadership experience to accomplish the desired outcome at a lower cost than hiring a full-time individual contributor CISO.

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➤ SECURITY STRATEGIES	➤ SECURITY ADVISORY	➤ SECURITY GOVERNANCE	➤ COMPLIANCE SERVICES
Security strategy development, roadmap development, and strategy management.	Serve as a readily available security expert, including board level and/or executive level participation.	Defining and implementing security and compliance governance.	Drive compliance with current regulations and requirements as needed.

## KEY DELIVERABLES: WHAT YOU GET

- **Extensive Industry CISO Knowledge and Skill** – Experienced CISO’s that are highly trained and experienced, bringing the business acumen and expertise to take a strategic approach to cybersecurity. A virtual CISO is going to be able to enhance the internal capabilities of your employees tasked with handling security through the techniques they’ve learned.
- **Methodology and Approach** – Tried and true CISO policies, programs, processes, and methodologies that have been proven in enterprise business environments that can be immediately implemented within your organization. These include but are not limited to: policies and procedures, vendor risk management, business continuity plan testing, incident response plans, asset management, etc.

## SOLUTION SCOPE: WHAT WE DO

<b>Sample Security Strategy Program Services</b>	<p><b>Strategy Development:</b> Drive the creation and implementation of a strategy for the deployment of information security policies, programs, technologies, etc. In cases where there is a strategy in place, we will review, recommend changes and/or improvements to the strategy.</p> <p><b>Security Roadmap Development:</b> Develop a 2-3 year security program roadmap featuring key initiatives, priorities, high level costs and estimated implementation timelines.</p> <p><b>Security Strategy Management:</b> Managing the daily operation and implementation of the IT security strategy using a proven project management methodology.</p> <p><b>Deliverables:</b> Security Roadmap, Information Security Plan, Incident Response Plan, Backup Plan, Data Security Plan and the initial Cybersecurity Maturity Model Certification (CMMC) Survey/NIST Cybersecurity Framework.</p>
<b>Sample Security Advisory Services</b>	<p><b>Advisory on Demand:</b> Serve as a readily available security expert, including board level and/or executive level participation.</p> <p><b>Threat Intelligence:</b> Keep abreast of security issues and emerging threats and reporting to key stakeholders and the organization at large.</p> <p><b>Education:</b> Educate the organization regarding the latest security strategies, trends and technologies as required.</p>

SOLUTION SCOPE: WHAT WE DO	
<p><b>Sample Security Advisory Services</b></p>	<p><b>Deliverables:</b> Review of firewall and router configurations, implementation of new firewall and router rules as needed, provide a company firewall policy and checklist, and employee phishing campaign to include phishing awareness and training.</p>
<p><b>Sample Security Governance Services</b></p>	<p><b>Definition and Documentation:</b> Defining and implementing security and compliance governance.</p> <p><b>Development:</b> Establish and chair risk governance board. Help adopt a risk governance framework appropriate for the organization.</p> <p><b>Deliverables:</b> Recommended and documented Build Schedules, Cyber Posture Reviews, Monthly Review of NIST Framework and company security posture.</p>
<p><b>Sample Compliance Services</b></p>	<p><b>Definition:</b> Defining and implementing compliance governance.</p> <p><b>Management:</b> Drive compliance with the current regulations and compliance requirements as required. Coordinating compliance activities and communicating with regulatory groups.</p> <p><b>Audit Support:</b> Act as liaison to internal and external auditors and retain responsibility for security and compliance audits.</p> <p><b>Deliverables:</b> Penetration testing, data risk reviews, PII Data Storage Review and NIST or other framework compliance assistance.</p>

## WHAT OUR CUSTOMERS SAY

“Gradient Cyber helped us develop and put into place a formal cyber program providing overall strategy support and assistance with tactical deployments and initiatives while our organization was undergoing rapid growth.” - CIO, Internet Service Provider

“Gradient Cyber allows me to sleep a little better at night.” - Director, Information Systems, State-Based Education

## ABOUT US

Gradient Cyber is a trusted cybersecurity partner operating primarily across the United States and specializing in small and mid-market enterprises concerned about cybersecurity but lacking the staff to give it the attention it deserves. For a fraction of the cost of hiring one cyber analyst our cybersecurity team is on the job 24/7 to improve your security, so you don't have to think about it anymore. We'll tell you what you need to know, what needs to be done, and eliminate the noise. Gradient Cyber is the only SOCaaS partner improving your security using 24/7 cybersecurity expertise, a SecOps Delivery Platform for threat detection across your IT infrastructure 'swim lanes', and diagnostics to strengthen your security posture even when there are no threat alerts. Learn more at <https://www.gradientcyber.com>.